

NATHAN R. DAY

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EXECUTIVE SUMMARY REAL ESTATE DEVELOPER – ENTREPRENEUR – VENTURE CAPITALIST

Dynamically experienced real estate developer, entrepreneur, and venture capitalist with an established track record for identifying and developing precedent-setting revenue-generating opportunities and accelerating project and product growth, ultimately disrupting several diverse industries.

REAL ESTATE & FINANCIAL EXPERIENCE

ALBATROSS MANAGEMENT COMPANY

Scottsdale,
AZ

President

2017 – Present

Oversees the daily development operations with a focus on finance, accounting, and legal. Capitalizing on current real estate market trends, spearheaded the acquisition and secured financing for four residential development projects, three of which are purposefully planned 'Build for Rent' (BFR) communities in the greater Phoenix area:

- **Riverbend:** 42-home Residential Community; completed July 2020 (all homes successfully sold to retail)
- **Danbury Place:** 17-home BFR Community; actively leasing August 2020
- **Pinchot Square:** 17-home BFR Community; expected completion August 2020
- **Goldwater Community:** 32-home BFR Community; expected completion 2021

CYPRESS DEVELOPMENT GROUP LLC Founder & CEO

Scottsdale, AZ
2013 – 2017

Leveraging the success of the first two phases of the Sterling Collection Development Group's initial project, founded Cypress Development Group utilizing the same group of investors as with previous company to build another phase of residential developments. Cypress focused on high-end residential and commercial projects that combine progressive sustainable features and premium finishes in Arizona. Oversaw development projects valued at over \$300 million which included:

- **Sterling at Silverleaf:** Consisting of the Sterling Villas (a 21-resident villa community), the Sterling Residences (173 LEED certified luxury condominiums), and Sterling at Silverleaf, a 12-acre luxury residential development (200 homes). Considered one of the most elite, private gated communities in the country with residents having the opportunity to purchase memberships to a 50,000 square foot private country club that features a Tom Weiskopf Signature 18-hole championship golf course, world-class spa facilities, resort and lap pools, as well as numerous social gathering, dining, and relaxation amenities.

STERLING COLLECTION DEVELOPMENT GROUP Founder & President

Scottsdale, AZ
2009 – 2013

Managed, supported, and led a team in marketing, property sales and land acquisitions to oversee the planning development and construction of a 21-resident villa community including required waivers, permits, budgeting and approval, development of contracts and municipal public reports, and financial forecasting.

- Strategically identified non-performing properties from banks for acquisition

- Led the build out of 16 LEED-certified homes, 1 Silver and 15 Gold Standard
- Completed Phase 1 & 2 of three phases of the Sterling Collection development project

TEJAS SECURITIES GROUP, INC.
Registered Investment Advisor

Austin, TX
2007 – 2009

Acted as a municipal and reverse convertible bond trader, conducting market research for bulk buying and trading. Developed marketing and sales initiatives to increase profitability and handled portfolios and individual client asset management.

ENTREPRENEURIAL & ADVISORY EXPERIENCE

LUGBUG, LLC
Founder & Owner

Scottsdale, AZ
2015 - Present

Featured product on hit reality television series *Shark Tank* in October 2018:

Born out of personal need, LugBug's first product is an ergonomically correcting carrying handle that affixes itself to the handle of child car seats to mitigate the shoulder and back pain caused by transporting an infant within the seat. LugBug is designed to relieve the strains stemming from carrying child seats. LugBug owns multiple patents expiring 2034 or later which protect all functions of an ergonomic detachable handle.

BATTER BLASTER
Financial Advisor & Venture Capitalist

San Francisco, CA
2008

Batter Blaster is an IP consumer product that dispenses organic pancake and waffle mix from a can disrupting the breakfast industry and has been carried in more than 17,500 retail stores in the U.S. and in select international markets. Aided in raising over \$1 million for the company.

NEODYNE BIOSCIENCES, INC.
Venture Capitalist

Menlo Park, CA
2007- 2015

Neodyne Biosciences, is an IP consumer product that develops innovative tissue repair devices to minimize scar formation post surgery. Aided in raising over \$6 million for the company.

AWARDS

- 2015: *National Association of Home Builders' Best in American Living Award* for outstanding achievement by builders and design professionals in all sectors of the residential housing industry
 - 2013: *Professional Builder Magazine* "40 under 40" leader and innovator in home building
 - 2012: *The Arizona Republic* (a The USA Today company) top 35 young Arizona entrepreneurs
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EDUCATION

NORTHERN ARIZONA UNIVERSITY (2002 – 2005)
Bachelor of Science, Sociology & Political Science

Flagstaff, AZ

GIVING BACK & INTERESTS

- **GIVING BACK - LOCAL:** Leading all charitable activities for Faith and Friends 501c(3), selects a local Arizona charity that serves the community, volunteering, and to drive awareness. Partner charities to-date include Feed My Starving Children, Ryan House, Phoenix Rescue Mission, and City of Phoenix for Neighborhood Stabilization.
- **GIVING BACK - INTERNATIONAL:** Built homes in Malawi with the African Bible College in Fall 2016.
- **INTERESTS:** Piloting small aircraft, fly fishing, hunting, dirt biking, and spending time with wife and three young daughters.